

Loss adjusting duo widens coverage with link-up

ADJUSTING Solutions is expanding its UK coverage and product offering by forming a partnership with new north of England-based adjuster Delta Claims Services.

Delta Claim Services was launched on 1 November by former Crawford and AMG director Simon Burley (*Post*, 23 October, p10) who resigned from AMG on 11 April, having sold his first specialist liability start-up, Sigma, to the loss adjusting group in May 2006.

Tom Battell, director of Adjusting Solutions, said: "With the founding of Delta Claims Services, Simon Burley

has the opportunity to bring his personable and technical skills back to frontline adjusting — at a time when experience and endeavour is being lost.

"This association also demonstrates a new business model of co-operation and personal commitment between adjusters with both economic and resource benefits to insurers. We view this as essential in providing a service of substance for the current financial climate and beyond."

Mr Battell told *Post* insurers have been supportive of the partnership, adding: "Clients have told us they've been very

disturbed when loss adjusters get so big that they lose focus and they never know who is dealing with their claims.

"Insurers have told us they come out of the process feeling battered and bruised. This partnership will bring national and local advantages while maintaining the quality of the work."

Mr Burley added: "I was pleased to launch Delta at the beginning of the month as it has allowed me to resume a technical role and the support I have received from the market has been much appreciated.

"Together I believe we have



Battell: a promising partnership.

strengths that can match the capabilities of the national players in many areas while still providing the personal input that many insurers continue to require."